



# PLAYBOOK

## WHY DIVERSITY, EQUITY, & INCLUSION EFFORTS FAIL

What Leaders Can Do to Create Winning Workplaces!

Rudy Bailey, MBA, CCMP



# THE MOOD ELEVATOR



grateful  
wise, insightful  
creative, innovative  
resourceful  
hopeful, optimistic  
appreciative  
patient, understanding  
sense of humor  
flexible, adaptive  
curious, interested  
**impatient, frustrated**  
**irritated, bothered**  
**worried, anxious**  
**defensive, insecure**  
**judgmental, blaming**  
**self-righteous**  
**stressed, burned-out**  
**angry, hostile**  
**depressed**

# Diversity Awareness Factors

- Race and ethnicity
- Sexual orientation
- Socioeconomic status
- Gender identity
- Religion
- Language
- Age
- Marital status
- Veteran status
- Mental ability
- Physical ability
- People with disabilities





## Leveraging the Power of Emotional Intelligence

	Recognition	Regulation
Personal Competence	<b>Self-Awareness</b> <ul style="list-style-type: none"><li>• Self-confidence</li><li>• Awareness of your emotional state</li><li>• Recognizing how your behavior impacts others</li><li>• Paying attention to how others influence your emotional state</li></ul>	<b>Self-Management</b> <ul style="list-style-type: none"><li>• Keeping disruptive emotions and impulses in check</li><li>• Acting in congruence with your values</li><li>• Handling change flexibly</li><li>• Pursuing goals and opportunities despite obstacles and setbacks</li></ul>
Social Competence	<b>Social Awareness</b> <ul style="list-style-type: none"><li>• Picking up on the mood in the room</li><li>• Caring what others are going through</li><li>• Hearing what the other person is “really” saying</li></ul>	<b>Relationship Management</b> <ul style="list-style-type: none"><li>• Getting along well with others</li><li>• Handling conflict effectively</li><li>• Clearly expressing ideas/information</li><li>• Using sensitivity to another person’s feeling (empathy) to manage interactions successfully</li></ul>

# Why DEI Efforts Fail

---

## Programs versus Practices:

- Lack of sponsorship or leadership support.
- The wrong approach.
- Programs tend to be impersonal and are designed to fill a compliance checkbox.
- Programs last a lifecycle but practices last a lifetime.



# Leadership Sponsorship Is Critically Important in Driving DEI Success!

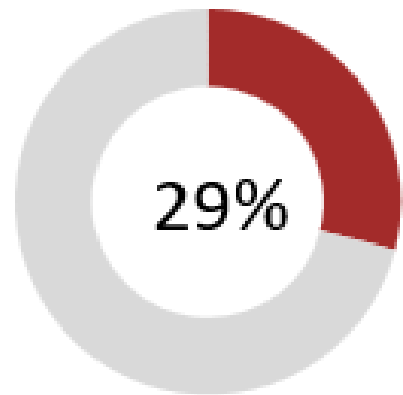
---

Industry studies point to  
**active and visible  
leadership**  
As the  
**#1 contributor**  
to success.

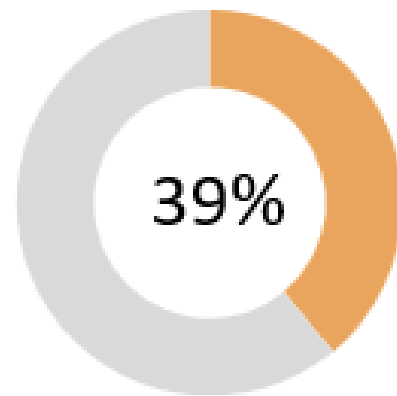


# Sponsorship correlates with **DEI success!**

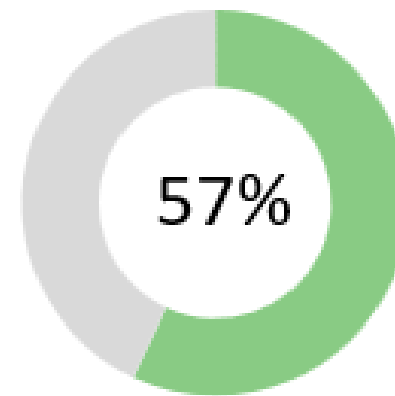
Percent of projects that met or exceeded objectives based on sponsor effectiveness



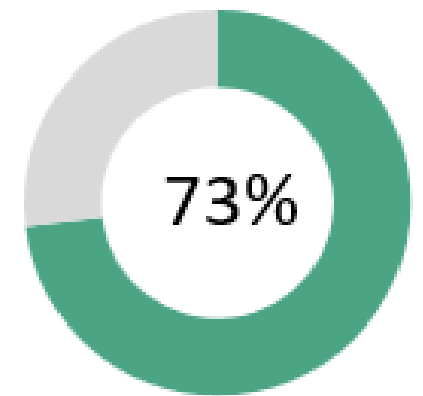
Very ineffective  
sponsors



Ineffective  
sponsors



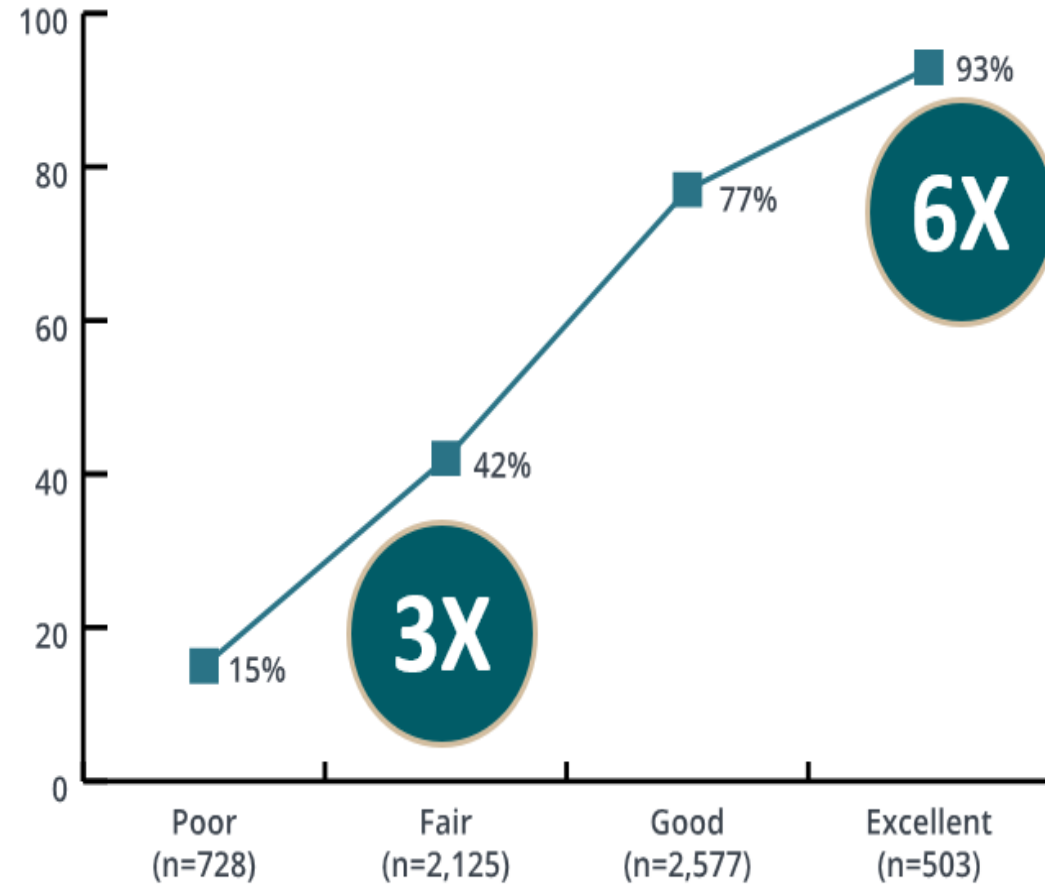
Moderately  
effective  
sponsors



Extremely  
effective  
sponsors

Success is 6X  
more likely  
with  
Leadership  
Sponsorship

Percent of respondents that met or exceeded project objectives

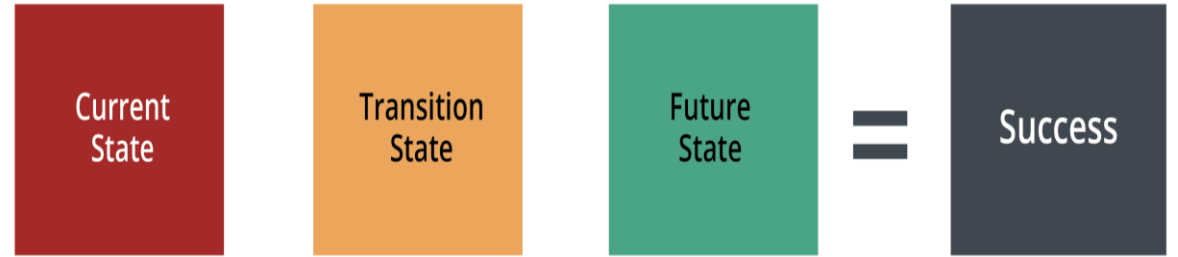


Prosci 2020 Benchmarking Data from 2007, 2009, 2011, 2013, 2015, 2017, 2019





With Change Management



Without Change Management



# DEI and Change Management

A group of diverse business professionals, including men and women of various ethnicities, are shown in a celebratory mood. They are all wearing dark business suits and have their arms raised in a cheering gesture, with some shouting and smiling broadly. The background is plain white.

**Creating Winning Workplaces!**

## RESPECT

Esteem  
Regard  
Approval  
Appreciation  
Thoughtfulness  
Attentiveness  
Courtesy  
Value

## DIGNITY

Honor  
Grace  
Importance  
Privacy  
Merit  
Worthiness  
Rank  
Stateliness

## INCLUSION

Involvement  
Incorporation  
Embodiment  
Participation  
Embrace  
Reciprocation  
Addition  
Consideration

# Cultivate a Sense of Belonging

**Values that connect to people are the values that connect to results!**

# Three Strategic Approaches to Strengthening Culture Connectedness

## Through Work

- Make employees aware of the value their role provides the organization and the extent to which this value is (or is not) tied to a location.
- Equip employees to discover the personal value they gain from work and empower them to shape their experience to maximize it.
- Audit work processes against the values and belief systems of your culture to ensure they are reflective of them.



Employee culture connectedness can increase by up to 43% when culture is diffused through work.

## Through Emotional Proximity

- Create empathy, not just interest, for the mission of the organization by making its impact tangible.
- Identify the “moments that matter” when employees are most likely to feel seen by others in the organization, and create these more intentionally.
- Guide teams to identify which moments are enhanced when they are shared in person.



Employee culture connectedness can increase by up to 27% when employees experience emotional proximity.

## Through Micro-Based Experiences

- Adopt a minimalist approach to macro-culture to ensure it is more easily adaptable to diversified work contexts.
- Equip teams to create their own micro-cultures using macro-culture as a diagnostic to steer away from toxic behaviors.
- Recognize and reward individualized culture approaches rather than pure compliance.



Employee culture connectedness can increase by up to 19% when achieved through micro-based experiences.



## Drive Culture Connectedness



### Monday Morning: Initiate Change

#### Review and Reflect on Your Current Approach to Culture Connectedness

- Identify how your organization currently connects employees to culture.
- Review the modes of working in which employees feel most engaged with work and compare them to the modes on which your current culture strategy focuses.

#### Start the Conversation

- Share key take-aways with senior leaders to gauge readiness and generate support for diffusing culture through work, connecting through emotional proximity and optimizing for a micro-based experience.
- Identify leaders and managers who can help champion intentional efforts to drive culture connectedness.

### Potential Partners

- HR leadership team
- Senior business leaders (e.g., CEO, CFO, CIO, COO)
- Representatives from HR, IT, legal, internal communications

## Drive Culture Connectedness



### Next 90 Days: Plan New Drivers for Culture Connectedness

#### Identify Opportunities to Diffuse Culture Through Work

- Gather employee feedback about work processes that conflict with the desired culture.
- Solicit suggestions for how to redesign work processes to increase their connection to values.
- Reexamine your flexible work approach to identify constraints on the ability of employees to adapt work to their values and goals.

#### Reexamine the Employee Life Cycle to Identify “Moments That Matter” for Connection

- Audit “moments that matter” (e.g., onboarding, coaching one-on-ones, recognition) to identify when employees feel seen.
- Gather feedback from new employees on whether your onboarding process builds emotional investment in the organization.

#### Develop Leader Buy-In for Micro-Cultures

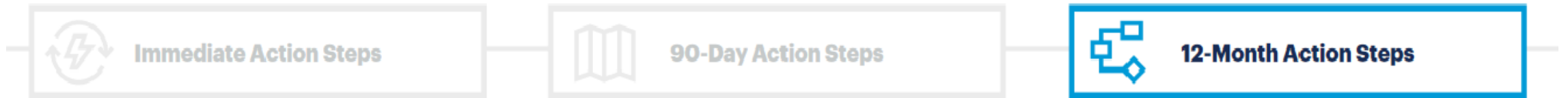
- Gather input from leaders to understand potential pushback against micro-cultures.
- Discuss which micro-cultures (e.g., team level, function level) are most salient.
- Review your organization’s cultural framework and look for opportunities to simplify it to make space for micro-culture.

### Potential Partners

- Senior leadership
- Business unit leaders
- IT
- Internal communications
- Employees
- Managers
- HR business partners



## Drive Culture Connectedness



### Next 12 Months: Implement Culture Connectedness by Intention

#### Redesign Work Processes to Reflect Your Desired Culture

- Establish a clear framework for work process redesign.
- Create an assessment that allows employees to identify personal and professional values and design workplace experiences around them.
- Provide resources for leaders and managers to work with teams to co-create flexibility patterns.

#### Embed Emotional Proximity in the Employee Experience

- Create empathy and emotional connection to your organizational mission through the stories of people positively impacted by it.
- Help employees and managers link goals to the organization's mission and values.

#### Rebalance Culture Ownership to Support Micro-Scale Experiences

- Create opportunities for employees and teams to share how they live the organization's culture.
- Use peer support to upskill managers on team culture, help connect to one another and socialize insights and learnings as each team evolves a set of norms, behaviors and rituals.

### Potential Partners

- Cross-functional hybrid culture team
- Senior leaders
- Business unit leaders
- Managers
- Employees



# THANK YOU!



[www.facebook.com/rgpconsulting](http://www.facebook.com/rgpconsulting)



[linkedin.com/in/rudy-bailey-mba-ccmp-89797617](https://www.linkedin.com/in/rudy-bailey-mba-ccmp-89797617)

**RUDY BAILEY, MBA**

**MANAGING PARTNER, RGP CONSULTING LLC**

**RUDYBAILEYJR@OUTLOOK.COM**

**302-399-3141**





# References and Resources

- <https://builtin.com/diversity-inclusion/what-does-dei-mean-in-the-workplace>
- <https://mymodernmet.com/kintsugi-kintsukuroi/>
- <https://www.techtarget.com/searchhrsoftware/definition/diversity-equity-and-inclusion-DE>
- <https://positivepsychology.com/emotional-intelligence-frameworks>
- <https://www.mindtools.com/pages/article/ei-quiz.htm>  
Goleman, D. (2005). Emotional intelligence. Bantam.
- Hughes, C. (2016). Diversity intelligence. Palgrave Macmillan Books.
- Hughes, C. (2018). The role of HRD in using diversity intelligence to enhance leadership skill development and talent management strategy. Advances in Developing Human Resources, 20(3), 259-262.
- Huy, Q. N. (1999). Emotional capability, emotional intelligence, and radical change. Academy of Management review, 24(2), 325-345.
- Diversity and Inclusion Initiative: A Step By Step Guide  
<https://www.tsne.org/diversity-and-inclusion-initiative-step-step-guide#prepare>
- 5 Steps to Kickstart your Startup's DEI Strategy
- <https://www.raise.me/blog/team/5-steps-to-kickstart-your-startup-dei-strategy/>
- <https://www.nytimes.com/2021/08/11/opinion/workplace-diversity-dei-initiative.html>
- <https://hbr.org/2016/07/why-diversity-programs-fail>
- <https://emtemp.gcom.cloud/ngw/globalassets/en/human-resources/documents/trends/evolve-culture-and-leadership-for-the-hybrid-workplace-ebook.pdf>
- <https://www.prosci.com>

## Diversity, Equity, and Inclusion

## Why DEI Efforts Fail....Lack of:

- 
- 
- 
- 
- 
- 

## Mood Elevator

grateful  
wise, insightful  
creative, innovative  
resourceful  
hopeful, optimistic  
appreciative  
patient, understanding  
sense of humor  
flexible, adaptive  
curious, interested  
**impatient, frustrated**  
**irritated, bothered**  
**worried, anxious**  
**defensive, insecure**  
**judgmental, blaming**  
**self-righteous**  
**stressed, burned-out**  
**angry, hostile**  
**depressed**

## Key Takeaways

### 3-Leadership Super-Powers!

- 1-
- 2-
- 3-

## Emotional Intelligence Quadrants

